



FOCUS ON

FEBRUARY

THE MONTHLY NEWS ROUND-UP FROM GAME ON



FEBRUARY 2020 PRESS HIGHLIGHTS



BIG TIME GAMING

BTG's 2020 underway with Royal Mint Megaways.

Casino content developer Big Time Gaming is set to welcome the latest entry to the Megaways family as its new igaming offering gets set to debut network wide tomorrow (Wednesday 26 February).

Royal Mint Megaways, inspired by the titular branch of Her Majesty's Treasury that produces all UK coinage, represents the Australia-based developer's first title of the year. Offering a potential 117,649 ways to win, Royal Mint comes complete with the Megaways engine and features the firm's triple reaction and heartstopper enhanced free spins modes.

[READ THE FULL STORY](#)

GREEN JADE GAMES / IFORIUM

Iforium boosts content catalogue with Green Jade Games agreement.

Casino aggregation platform provider Iforium has further boosted its comprehensive content catalogue following a strategic agreement with online slots developer Green Jade Games.

The platform-to-platform collaboration will now see Green Jade roll out titles including Hammer of Fortune, Spin Bet Station and Coin Flip Deluxe through Iforium's Gameflex platform which supplies over 9,000 games from more than 100 gaming providers.

As well as this, the partnership will also see a significant scaling to Green Jade's distribution via Iforium's portfolio of casino brands.

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SKILLONNET

SkillOnNet adds Finlandia Casino to growing roster.

Finnish igaming operator Finlandia Casino has migrated to SkillOnNet as the entity strives to deliver "a superior experience" to players.

By aligning with the online casino platform provider, which states Finlandia "will undoubtedly improve its overall player experience," the operator is able to utilise a portfolio that includes more than 3,000 slots, jackpot, casino, table and liver dealer titles.

[READ THE FULL STORY](#)

STAKELOGIC

Stakelogic secures ISO 27001 accreditation.

Stakelogic continues to establish itself as one of the most reputable and responsible online casino game developers in the world, securing ISO 270001 accreditation for its best practice information security management systems.

To receive the accreditation, Stakelogic was subjected to an independent, expert assessment of its data protection practices and procedures which were found to meet the gold standards set by the ISO and IEC.

[READ THE FULL STORY](#)

GREEN JADE GAMES / INTERNET VIKINGS

Green Jade Games chooses Internet Vikings for premium hosting services .

With over 10 data centres worldwide and 50,000 domains on its servers, Swedish company Internet Vikings is quickly gaining market shares on the very competitive market for hosting solutions.

Their newest customer, Green Jade Games Ltd. is at the forefront of games development for the iGaming industry.

[READ THE FULL STORY](#)

RELAX GAMING

Andrew Crosby: Megaways licence brings real igaming innovation.

Relax Gaming has recently been given a Megaways licence to introduce into their games, with their long-standing slot title, Temple Tumble, being chosen to debut the mechanic.

The Malta-based online gaming platform provider's director of account management, Andrew Crosby, talked to Big Time Gaming TV.

[READ THE FULL STORY](#)



FEBRUARY 2020 PRESS HIGHLIGHTS



SKILLONNET / PRAGMATIC PLAY

Pragmatic Play's live casino launches with SkillOnNet.

Pragmatic Play, content provider for the gaming industry, has signed an agreement that sees its Live Casino portfolio available with SkillOnNet.

SkillOnNet's network of casino brands, which includes PlayOJO, DruockGlueck and AhtiGames, now offers some of the most dynamic live casino titles in the market, such as Pragmatic Play's Speed Roulette, Blackjack and Baccarat.

The deal enhances Pragmatic Play's relationship with the software platform provider, which currently provides access to the supplier's full portfolio of slots, including Wolf Gold, John Hunter and the Tomb of the Scarab Queen, and Mustang Gold.

The deal is one of the first that will see Pragmatic Play's Live Casino portfolio featured in the UK regulated market, joining other regulated markets in which SkillOnNet operate, including Denmark, Sweden, Schleswig Holstein, Spain and Portugal.

Lana Bleichyk, live casino operations manager at Pragmatic Play, said: "We are thrilled to further extend our partnership with SkillOnNet.

"It marks the entry into the UK market for our Live Casino products..."

READ THE FULL STORY

FIRST LOOK GAMES / SWINTT

Swintt signs up with First Look Game's igaming platform.

Game developer Swintt will use a fully branded version of the First Look Games platform to upload and host information and assets for its growing suite of titles, which operators and affiliates can access directly and then download individually or in bulk.

Developers can now also opt to give certain affiliates a "first look" at their latest game launches two weeks or more before they go live.

Under the partnership, Swintt will also be made available via the First Look Games platform lining up alongside other popular developers such as Big Time Gaming, Microgaming, Quickspin, 1X2 Network, StakeLogic Green Jade Games and more.

Tom Galanis, founder of First Look Games, said: "We are thrilled that Swintt has chosen to white-label our technology platform, allowing the studio to effectively market – both in terms of reach and cost – its games to operators and affiliates.

"First Look Games provides incredible brand and product exposure for game developers, and we are delighted that Swintt will be able to leverage this via its own branded games portal powered by our state-of-the-art technology."

David Flynn, CEO of Swintt said, "We have quickly built our brand recognition..."

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STAKELOGIC / PARIPLAY

Malta – StakeLogic enter distribution agreement with PariPlay.

StakeLogic has entered into a distribution partnership with PariPlay that will see its games delivered to more regulated markets, operators and players. Under the terms of the agreement, StakeLogic's full suite of slots will be added to PariPlay's Fusion aggregation platform, including popular titles such as Book of Adventure and Black Gold Megaways.

The news comes after a busy start to the year for StakeLogic, which recently revealed it has partnered with Skyrocket Entertainment to launch a series of branded slot games for the first time. The first slot to go live will be Expendables Megaways in February, whose suite of games are offered to operators in regulated markets such as the UK, MGA and Romania.

Stephan van den Oetelaar, CEO of StakeLogic, explained the thinking behind the partnership: "This partnership between StakeLogic and PariPlay will enable our diverse content to reach a wider audience than ever before.

We are excited to work with such a well know aggregator as PariPlay in what will be a successful relationship for both of us."

READ THE FULL STORY

1x2 NETWORK / WHITE HAT GAMING

1X2 Network 'delighted' with White Hat Gaming deal.

Developer and content aggregator 1X2 Network has increased its global footprint further still after joining forces with White Hat Gaming across a number of globally regulated markets.

Providing the firm with slots and table games from its 1X2gaming and Iron Dog Studio subsidiaries, the deal also sees White Hat connect to 1X2's 3PI aggregation platform.

This boasts 16 unique studios that the firm stresses "are not commonly found with other aggregators," including the likes of the recently announced Black Pudding.

Mike Dearing, head of games at White Hat Gaming, stated: "We have built a reputation for offering one of the largest portfolios of quality online casino content which is why we wanted to add titles from 1X2 Network's 1X2gaming and Iron Dog Studio brands.

"Their games have soared in popularity in recent months thanks to their incredible design and entertaining gameplay."

Among the titles set to be included are 1X2 Network games Blood Queen, Viking Wilds, Battle Maidens as well as the developer's first Megaways slot, Pirate Kingdom Megaway.

READ THE FULL STORY



SKILLONNET / PLAYJANGO

SkillOnNet 'thrilled' to welcome PlayJango to portfolio.

PlayJango has become the latest online casino brand to launch on the SkillOnNet platform, following the likes on PlayOJO and new igaming entrants Miami Jackpots and Royalbet.

The move comes as PlayJango strives to position itself as "a fun and friendly online casino that offers players a huge range of online slot and casino games as well as generous offers and promotions".

The link-up sees players gain access more than 3,000 titles from developers such as Big Time Gaming, Red Tiger, Yggdrasil Gaming, Quickspin, NetEnt and more.

A spokesperson at PlayJango said: "We have gone to great lengths to create a fun and friendly brand that is straight talking and delivers a no-nonsense online casino experience to players.

"Partnering with SkillOnNet has allowed us to do this while also providing our players with thousands of popular casino games and a great range of payment options.

"SkillOnNet is behind some of the most popular online casinos in Europe..."

READ THE FULL STORY



FEBRUARY 2020 PRESS HIGHLIGHTS



STAKELOGIC

The Expendables Megaways from Stakelogic.

Stakelogic is allowing players to join the fight with the world's greatest mercenaries in its first branded slot release, The Expendables Megaways™. The bravest players must load their guns and spin the Megaways™ cascading reels to deliver up to 117,649 ways to win. But the action doesn't stop there...

Players collect bullets when bullet symbols are landing anywhere on the reels, they are then saved and added to the bullet counter. Collect five to ignite a major shootout during which Wild symbols are fired onto the reels, providing explosive win potential.

If four or more Scatter symbols land anywhere on the reels the Free Spins bonus round will burst into action, awarding players up to 24 free games. An increasing win multiplier takes potential Free Spin winnings to the next level, with the possible destruction of lower symbols ramping up the big win threat level.

This is also Stakelogic's first game in which they use their new Super Stake feature. This allows players to place a side-bet by doubling their stake and by doing so, the player enables an additional feature that once in so many spins can result in an insanely high payout to the player.

Stephan van den Oetelaar, CEO of Stakelogic, said: "The Expendables Megaways™ is our most explosive slot to date, combining an incredible brand..."

[READ THE FULL STORY](#)

SKILLONNET / GAMING REALMS

Skillonnet agrees deal to power Gaming Realms' Slingo site.

The deal will expand Slingo.com's footprint with access to new markets under SkillOnNet's licences in the United Kingdom, Sweden, Denmark and Malta. The site will also benefit from access to more than 3,000 slot and casino games from third-party suppliers such as Big Time Gaming, Red Tiger and Yggdrasil.

Featuring games such as Slingo Rainbow Riches, Slingo Extreme and Slingo XXXtreme, the Slingo.com site will be marketed and operated by SkillOnNet partner Prime Gaming, which currently operates the MegaCasino.com and ICE36.com brands.

"With the coming together of SkillOnNet, Gaming Realms and Prime Gaming, it feels like we're putting together an online gaming supergroup," said SkillOnNet sales and marketing director Michael Golemba. "The level of industry experience among these three companies is pretty amazing, and I know together we will build something quite special."

"Slingo.com has a large and loyal player base and we want to assure those players that we won't be messing with their favourite games, but we will be working hard to offer them a more vibrant and vital gaming experience."

Gaming Realms chief financial officer Mark Segal commented: "SkillOnNet is behind some of the most successful online casino brands in the world..."

[READ THE FULL STORY](#)

FIRSTLOOKGAMES



stakelogic



THE EXPENDABLES MEGAWAYS!

Join the fight with the world's greatest mercenaries in The Expendables Megaways!

Load your gun and spin the Megaways cascading reels that can provide up to 117,649 pay ways! Wild symbols will aid you in your mission to acquire big winnings. Collect five bullets to ignite a big shootout in which more wild symbols are fired onto the reels! Four or more scatter symbols will trigger the explosive Free Spins feature with an increasing win multiplier and possible destruction of lower symbols! Train your fists, aim your rifle, and shoot your multiple ways to big riches in The Expendables Megaways!

The 6 vertical reels spin from top to bottom. Each reel shows randomly 2 to 7 symbols per spin. After each spin, winning symbols are removed from the reel window allowing existing symbols to drop down and fill empty positions. Then new symbols fall from above to fill any empty reel window positions. This process repeats until no new wins are formed.

On the horizontal reel symbols move from right to the left to take up any free spaces. New symbols refill the remaining spaces. It takes part in win formations and cascades.

The Megaways display in the upper left corner dynamically shows the current amount of megaways.

The bullet counter in the upper right of the screen is used to track how many BULLET SYMBOLS have landed in view.

The five BULLETS collected in the bullet counter will spray 5 BLANK SYMBOLS randomly on to reel 2, 3, 4, 5, and/or 6.

Then all BLANK SYMBOLS in view are replaced with WILD SYMBOLS.

When the bonus is complete, 5 WILD SYMBOLS will have been added to the reel window and the bullet counter will be back to 0

If four or more SCULL SYMBOLS are in view then the Free Spins feature is awarded.

DOWNLOAD THE 'THE EXPENDABLES' MARKETING ASSETS OR FIND OUT MORE AT www.FIRSTLOOKGAMES.com

MEGA MAYANS

INTRODUCING

QUAD SYMBOLS

UP TO

60.000.000

WAYS TO WIN

LAUNCHING SOON

Games Inc.

FEBRUARY 2020 EDITORIAL HIGHLIGHTS



GOLDEN ROCK STUDIOS

Following his career move from industry giants IGT, Microgaming and Pragmatic to becoming Head of Commercial for the innovative slot and table game start-up Golden Rock Studios, Shane Regan is well versed in what success looks like. As Golden Rock prepares to unleash its groundbreaking RouletteX2 table game as part of an impressive 2020 release roster, Regan reveals what makes this start-up stand out in a crowded marketplace...

In your role, how do you instil a culture of innovation in terms of practical steps in line with the Golden Rock brand ethos?

Being one of the first people to join Golden Rock Studios, I have had the pleasure of helping shape the brand ethos and culture within the business. We are always striving to be a fun yet progressive place to work and this is already evident in the general feedback we receive and the close partnerships we have been able to build up before we went live with our first game. One of the key factors in ensuring we are innovative in the way we work and not just innovative in the product area is that we hire experienced and creative people who are able to bring across a wealth of various skills and ideas to help us keep to our ideals as a business.

How would you describe the differences between working at major brands and moving to a new start-up studio?

Firstly I must say that each of the previous companies I have worked for are all very different but all have a similar goal and that is to keep growing the business and finding the right formulas to keep delivering innovative content, some do it better than others, but all companies recognise that is what it takes to maintain a strong presence in this ever growing industry. So having spent the last eight years working in these varied environments this has definitely helped me to understand what ideas and processes would work best in a start-up company like Golden Rock Studios.

Is there more opportunity for creative freedom and is this part of why you transitioned to Golden Rock?

[READ THE FULL STORY](#)

HEXOPAY

Payment Accepted.

Bryan Blake, CEO of Hexopay, talks about the payment challenges online gambling operators are facing and how they can be overcome.

The UK Gambling Commission's recent decision to ban its licenced operators from accepting credit card deposits and withdrawals from 1 April highlights the importance of payments within the wider online gambling ecosystem and the need for operators to get it right.

Players in regulated markets around the world expect to be able to choose from a range of quality payment options that deliver fast transaction times while remaining safe and secure. They also expect localised payment options that differ from market to market.

While Visa and Mastercard remain the most popular payment methods in established markets such as the UK, alternative payment methods such as PayPal, Skrill, Neteller and even Apple Pay and Revolut are very much in demand and their popularity on the rise.

To meet the ever-changing demands of players – and regulators – online gambling operators must ensure their payment gateway is state-of-the-art and to do that, it is often best to work with a third-party payment solution provider such as Hexopay.

That is because providers such as us work at the cutting edge of payments; our technology is modern and innovative, our integration smooth and seamless. We also partner with the absolute best payment options, and search out the niche methods popular in individual markets.

There are, of course, many different payment solution providers that operators can partner with and in some cases they will work with more than one company. Hexopay may not be the biggest name in the sector, but we are fast becoming a payment solutions market leader in the iGaming space.

We have recently received substantial investment from A LOT Solutions...

[READ THE FULL STORY](#)

THE HOT 50!

The Gaming Intelligence Hot 50 Winners 2020.

Bryan Blake, Chief executive officer and Founder – Hexopay

With over 15 years banking and payment industry experience behind him, few doubted that Bryan Blake would make a success of Hexopay, but few could have predicted the meteoric rise of the payments and risk management company.

Already profitable just two years after its inception, Blake has been at the forefront of attracting industry big-hitters like Kindred Group, Lottoland and William Hill.

With plans to double its staff by early 2020 and the feel-good factor Blake has instilled in the company, expect its rise to keep continuing.

Kevin Reid, Chief Commercial Officer – 1X2 Network

The past 12 months have seen 1X2 Network become one of the most in-demand game developers in the world, with its content now live across thousands of operator sites. Spearheading that rise is Kevin Reid.

The executive has led 1X2 Network's entry into core regulated markets and built a hugely talented commercial team during his seven-plus years with the company, fostering partnerships with the likes of bet365 and BetVictor.

Taking on more responsibilities than just CCO, Reid has also been responsible for bolstering 1X2Networks own aggregation platform.

With Reid's desire and commitment leading the way, 1X2 Network looks set to continue on its impressive growth trajectory

Having spent nine years at Playtech in key management roles, Askarov knows what it takes to drive a business forward and has positioned BlueRibbon for a spectacular 2020.

[SEE THE FULL LIST OF WINNERS](#)

BIG TIME GAMING

Big Time TV talks to Andrew Crosby of Relax Gaming.

Relax Gaming has recently been given a Megaways licence to introduce into their games, with their long-standing slot title, Temple Tumble, being chosen to debut the mechanic.

The Malta-based online gaming platform provider's director of account management, Andrew Crosby, talked to Big Time Gaming TV regarding the introduction of Megaways to the title.

Temple Tumble, the first in a series of three similarly themed games, has been a consistent top-performer since its launch, maintaining a high number of rounds per active player and impressive game win performance indicators.

Talking to Big Time Gaming TV, Crosby was asked why it was considered key to secure the licence approval: "The Megaways licence brings real innovation to the mechanics of the game and also what it allowed us to do was add the license into our own Relax content, but also into our Silver Bullet partners, so they can actually tap into the Megaways sites as well."

The news comes after it was announced today that Relax Gaming and Wildz Casino agreed to a partnership to run a multi-million-euro promotion, with players being given free spins on Temple Tumble.

Asked what makes Megaways games stand out from the crowd, Crosby added: "I think with the Megaways mechanic a lot of people have actually been using it in a very similar way.

"With Temple Tumble Megaways at Relax Gaming, we actually used it in a totally different way so most people didn't see it as a Megaways game as soon as they saw it, once they understood and saw the Megaways license on the game then they really enjoyed the game and the players have loved it and it's still our number one performing game."

[READ THE FULL STORY](#)